

sales comparison report

My Hair Salon

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	Retail Sales			Services Sales			Combined Sales		
	Year 2013	Year 2014	Year 2015	Year 2013	Year 2014	Year 2015	Year 2013	Year 2014	Year 2015
Jan	9606.4	9963.51	15271.76	67884.96	70846.5	83886.9	77491.36	80810.01	99158.66
Feb	6049.66	6427.59	8788.09	51897.79	52150.27	51071.43	57947.45	58577.86	59859.52
Mar	7624.89	6096.04	6947.12	63833.47	66531.6	69090.73	71458.36	72627.64	76037.85
Apr	5322.87	6193.77	3351.18	53911.66	57973.3	29801.4	59234.53	64167.07	33152.58
May	7088.69	7336.35	357.71	62081.27	68075.61	4376.12	69169.96	75411.96	4733.83
Jun	6811.22	8797.88	0	55514.69	63916.55	0	62325.91	72714.43	0
Jul	6099.22	7466.51	0	51848.62	65980.43	0	57947.84	73446.94	0
Aug	7750.47	8135.05	0	62642.35	74789.32	0	70392.82	82924.37	0
Sep	6771.5	8002.81	0	58161.34	63028.6	0	64932.84	71031.41	0
Oct	7227.33	7315.48	0	58865.15	71587.04	0	66092.48	78902.52	0
Nov	6313.9	8871.34	0	60096.99	75727.17	0	66410.89	84598.51	0
Dec	8475.83	8810.09	0	63248.33	65164.5	0	71724.16	73974.59	0

	New Clients			Walk-in Clients			Total Clients		
	Year 2013	Year 2014	Year 2015	Year 2013	Year 2014	Year 2015	Year 2013	Year 2014	Year 2015
Jan	86	62	103	65	60	36	927	898	1056
Feb	43	50	76	51	52	23	725	714	717
Mar	35	64	52	64	53	30	875	839	802
Apr	37	63	43	56	58	14	744	771	353
May	39	78	29	56	54	5	800	896	34
Jun	56	91	0	55	59	0	775	849	0
Jul	53	55	0	56	60	0	732	794	0
Aug	61	104	0	50	29	0	850	898	0
Sep	45	62	0	63	32	0	802	752	0
Oct	56	99	0	51	27	0	799	816	0
Nov	56	92	0	57	39	0	812	822	0
Dec	47	100	0	68	28	0	849	779	0